SESSION 1995

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SENATE BILL 572 Finance Committee Substitute Adopted 7/13/95 Third Edition Engrossed 7/18/95

Short Title: Small Business Surety Bonds.

Sponsors:

Referred to:

April 3, 1995

1	A BILL TO BE ENTITLED
2	AN ACT TO PROVIDE FOR SURETY BONDS FOR SMALL BUSINESSES THAT
3	CONTRACT WITH GOVERNMENTAL AGENCIES.
4	The General Assembly of North Carolina enacts:
5	Section 1. Article 10 of Chapter 143B of the General Statutes is amended by
6	adding a new Part to read:
7	"PART 16. SMALL BUSINESS SURETY BOND FUND.
8	" <u>§ 143B-472.40. Purpose and intent.</u>
9	The purpose and intent of this Part is to foster economic development and the creation
10	of jobs by helping financially responsible small businesses that are unable to get adequate
11	bonding obtain surety bonds and guarantees in connection with contracts.
12	" <u>§ 143B-472.41. Definitions.</u>
13	The following definitions apply in this Part:
14	(1) Contract term. – The term of the contract during which the surety may
15	<u>be liable.</u>
16	(2) <u>Fund. – The Small Business Surety Bond Fund.</u>
17	(3) Principal. – A small business entity that has combined total assets of
18	two million dollars (\$2,000,000) or less.

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(Public)

1	-	<u>(4)</u>	Secretary. – Secretary of Administration.
2			Small Business Surety Bond Fund.
3			on and Use The Small Business Surety Bond Fund is created as a
4	-		fund. Revenue in the Fund does not revert at the end of a fiscal year, and
5			er investment income earned by the Fund accrues to the Fund. The Fund
6			b help financially responsible small businesses that are unable to get
7			g obtain surety bonds and guarantees in connection with contracts.
8	<u>(b)</u>	Conte	nt. – The Fund consists of all of the following revenue:
9	-	<u>(1)</u>	Funds appropriated to the Fund by the State.
10	(<u>(2)</u>	Funds withheld from the contract payment in an amount determined by
11			the Secretary.
12	(<u>(3)</u>	Premiums, fees, and any other amounts received by the Secretary with
13			respect to bonding assistance provided by the Secretary.
14	<u>(</u>	(4)	Proceeds designated by the Secretary from the sale, lease, or other
15			disposition of property or contracts held or acquired by the Secretary.
16	<u>(</u>	(5)	Investment income of the Fund.
17	-	<u>(6)</u>	Any other moneys made available to the Fund.
18			nistration. – The Secretary of Administration shall administer the Fund.
19	<u>In adminis</u>	tering	the Fund, the Secretary shall have the following powers and duties:
20	<u>(</u>	<u>(1)</u>	To accept grants, loans, contributions, and services for the Fund.
21	<u>(</u>	<u>(2)</u>	To employ staff, procure supplies, services, and property, and enter into
22			contracts, leases, or other legal agreements, including the procurement
23			of reinsurance, to carry out the purposes of the Fund.
24	<u>(</u>	(3)	To acquire, manage, operate, dispose of, or otherwise deal with
25			property, take assignments of rentals and leases, and enter into
26			contracts, leases, agreements, and arrangements that are necessary or
27			incidental to the performance of the duties of the Secretary, upon terms
28			and conditions that the Secretary considers appropriate.
29	<u>(</u>	(4)	To specify the form and content of applications, guaranty agreements,
30			or agreements entered into by the Secretary, principals, or sureties.
31	<u>(</u>	(5)	To adopt rules for prequalifying eligible small business entities for
32			financial assistance and maintaining a list of qualified small business
33			entities.
34	(<u>(6)</u>	To acquire or take assignments of documents executed, obtained, or
35			delivered in connection with assistance provided by the Fund under this
36			<u>Part.</u>
37	<u>(</u>	(7)	To fix, determine, charge, and collect any premiums, fees, charges,
38			costs, and expenses in connection with any assistance provided by the
39			Fund under this Part.
40	(<u>(8)</u>	To take any other action necessary to carry out the purposes of the
41			<u>Fund.</u>

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1	(9) To report quarterly to the Joint Legislative Commission on
2	Governmental Operations on the activities of the Fund, including the
3	amount of rates, sureties, and bonds.
4	" <u>§ 143B-472.43. Assistance authorized.</u>
5	(a) <u>Applicability. – The assistance authorized by this Part applies only to contracts</u>
6 7	awarded by a board or governing body of the State, or of an institution of the State government, of which the majority of the funding is provided by the federal or State
8	government, or which the majority of the funding is provided by the rederar or state
9	(b) Guaranty. – Subject to the restrictions of this Part, the Secretary, on
10	application, may guarantee a surety for losses incurred under a bid bond, payment bond,
10	or performance bond on an applicable contract up to ninety percent (90%) of the surety's
12	losses, or nine hundred thousand dollars (\$900,000), whichever is less. The term of a
12	guaranty shall not exceed the contract term. The Secretary may vary the terms and
14	conditions of the guaranty from surety to surety, based on the Secretary's history of
15	experience with the surety and other factors that the Secretary considers relevant.
16	(c) Bonds. – The Secretary may execute and perform bid bonds, performance
17	bonds, and payment bonds as a surety for the benefit of a principal in connection with an
18	applicable contract. Each bond shall not exceed one million dollars (\$1,000,000) and is
19	subject to the approval of the Secretary, based on the bond worthiness of the principal, as
20	determined by the Secretary. The monetary limit in this subsection does not apply if the
21	bond is funded by grants.
22	(d) Economic Effect. – The Secretary shall determine that the contract for which a
23	bond is sought to be guaranteed or issued has a substantial economic effect before it
24	issues a guaranty or bond. To determine the economic effect of a contract, the Secretary
25	shall consider all of the following:
26	(1) The amount of the guaranty obligation.
27	(2) The terms of the bond to be guaranteed.
28	(3) The number of new jobs that will be created by the contract to be
29	bonded.
30	(4) <u>Any other factor that the Secretary considers relevant.</u>
31	(e) Obligation of State. – The total amount of guarantees issued and bonds
32 33	executed shall not exceed ninety percent (90%) of the amount of money in the Fund. The Secretary shall not pledge any money other than money in the Fund for payment of a loss
33 34	or bond. No action by the Secretary shall constitute the creation of a debt secured by a
34 35	pledge of the taxing power or the faith and credit of the State. The face of each guarantee
36	issued or bond executed shall contain a statement that the Secretary is obligated to pay
37	the guarantee or bond only from the revenue in the Fund and that neither the taxing
38	power nor the faith and credit of the State is pledged in payment of the guarantee or bond.
39	Nothing in this subsection shall limit the ability of the Secretary to obtain reinsurance.
40	"§ 143B-472.44. Surety bonding line.
41	The Secretary may, on application, establish a surety bonding line in order to issue or
42	guarantee multiple bonds to a principal within preapproved terms, conditions, and
43	limitations

43 <u>limitations.</u>

1	"§ 143B-472.4	5. Requirements; prequalification.
2		cipal Requirements. – To qualify for a surety bond or guaranty under this
3		al must meet all of the following requirements:
4	<u>(1)</u>	The principal must be an individual, or controlled by one or more
5	~~/	individuals, of good moral character.
6	(2)	The principal must be an individual, or be controlled by one or more
7	<u>+</u> +	individuals, with a reputation for financial responsibility, as determined
8		from creditors, employers, and other individuals with personal
9		knowledge.
10	<u>(3)</u>	The principal must be either a resident of the State or incorporated in the
11		State and the principal must have its principal place of business in the
12		State.
13	<u>(4)</u>	The principal must be unable to obtain adequate bonding on reasonable
14		terms through an authorized surety company.
15	<u>(b)</u> Bon	d Requirements The principal shall certify to the Secretary, and the
16		be satisfied that all of the following apply:
17	<u>(1)</u>	A bond is required in order to bid on a contract or to serve as a prime
18		contractor or subcontractor.
19	<u>(2)</u>	A bond is not obtainable on reasonable terms and conditions without
20		assistance under this Part.
21	<u>(3)</u>	The principal will not subcontract more than forty-nine percent (49%)
22		of the face value of the contract.
23	(c) Prec	qualification A principal may file a statement of interest with the
24	Secretary prio	r to applying for financial assistance pursuant to G.S. 143B-472.47. The
25		nterest shall state that the principal meets the requirements set forth in
26	· · · ·	of this section. Based on the statement of interest and any other
27		adopted by the Secretary, the Secretary may prequalify the principal for
28		al assistance. The Secretary shall maintain a list of all principals in the
29		prequalified for bonding assistance.
30		6. Application.
31		n To apply for financial assistance from the Fund under this Part, a
32	* *	where applicable, a surety, shall submit to the Secretary an application on
33		he Secretary provides.
34		tents. – The application shall include all of the following:
35	<u>(1)</u>	A detailed description of the project.
36	<u>(2)</u>	An itemization of known and estimated costs.
37	<u>(3)</u>	The total amount of investment required to perform the contract.
38	<u>(4)</u>	The funds available to the principal for working capital.
39	<u>(5)</u>	The amount of bonding assistance sought from the Fund.
40	<u>(6)</u>	Information that relates to the inability of the principal to obtain
41		adequate bonding on reasonable terms through an authorized surety
42		<u>company.</u>
43	<u>(7)</u>	Information that relates to the financial status of the principal, including:

1	<u>a.</u> A current balance sheet.
2	b. A profit and loss statement.
3	<u>c.</u> <u>Credit references.</u>
4	(8) <u>A schedule of all existing and pending contracts and the current status</u>
5	of each.
6	(9) Any other relevant information that the Secretary requests.
7	(c) Balance Sheet. – The Secretary may require a principal to provide an audited
8	balance sheet before the Secretary makes its decision on the application.
9	(d) Default. – If a principal has ever defaulted on a bond or guaranty provided by
10	the Fund, the Secretary may approve a guaranty or bond under this Part if both the
11	following apply:
12	(1) Two years have elapsed since the time of the default.
13	(2) The principal has cured any default in any program administered by the
14	Secretary.
15	" <u>§ 143B-472.47. Premiums and fees.</u>
16	(a) <u>Amount. – The Secretary shall by rule set the premiums and fees to be paid by</u>
17	a principal receiving bonding assistance under this Part. The premiums and fees set by
18	the Secretary shall be payable in the amounts, at the time, and in the manner that the
19	Secretary requires.
20	(b) Variation. – The premiums and fees may vary in amount among transactions
21	and at different stages during the terms of transactions.
22	(c) <u>Rate Standards. – The rate standards in G.S. 58-40-20 apply to premiums set</u>
23	by the Secretary under this section. The Secretary may also use the forms and rates of
24	rating or advisory organizations licensed under G.S. 58-40-50 or G.S. 58-40-55.
25	(d) Forms. – The Secretary shall develop forms to be used for bonding assistance
26	<u>under G.S. 143B-472.44(c).</u>
27	(e) <u>Approval. – The premiums set and forms developed by the Secretary under this</u>
28	section must be approved by the Commissioner of Insurance before they may be used.
29	" <u>§ 143B-472.48.</u> Percentage payment to the Fund; insurance coverage.
30	The Secretary shall require every principal to pay the Fund a percentage of each
31	contract payment received by the principal at the time the payment is received to be
32	deposited in the Fund. In lieu of withholding a percentage of the payment due the
33	principal, the Secretary may obtain insurance coverage for the bond. Any funds paid into
34	the Fund under this section, less administrative costs in an amount determined by the
35	Secretary, shall be paid to the principal at the completion of the contract.
36	" <u>§ 143B-472.49. Participation fee.</u>
37	The Secretary shall impose a fee on a principal who is issued a surety bond or
38	guaranty from the Fund. The revenues from the fees shall be used to help finance the
39	Fund and enable the Secretary to procure insurance for resale to small businesses for their
40	use in procurement of State contracts. The Secretary may establish a fee schedule for the
41	issuance of surety bonds and guarantees. The fees may vary on the basis of the amount
42	of bonding assistance needed, the size of the contract, the type of contract, the financial

1	status of the applicant, and the applicant's experience as a contractor. The fee imposed by
2	this section may not exceed five percent (5%) of the contract amount.
3	" <u>§ 143B-472.50. False statements; penalty.</u>
4	(a) <u>Application. – A person shall not knowingly make or cause any false statement</u>
5	or report to be made in any application or in any document submitted to the Secretary.
6	(b) <u>Statements. – A person shall not knowingly make or cause any false statement</u>
7	or report to be made to the Secretary for the purpose of influencing the action of the
8	Secretary on an application for assistance or affecting bonding assistance, whether or not
9	assistance has been previously extended.
10	(c) <u>Penalty. – A person who violates any provision of this section is guilty of a</u>
11	<u>Class 2 misdemeanor.</u> "
12	Sec. 2. G.S. 143-49 is amended by adding a new subdivision to read:
13	"(7) <u>To administer the Small Business Surety Bond Fund created under G.S.</u>
14	<u>143B-472.42.</u> "
15	Sec. 3. G.S. 143-53 is amended by adding a new subdivision to read:
16	"(13) Prescribing procedures for assistance from the Small Business Surety
17	Bond Fund, created under G.S. 143B-472.42, the qualifications for
18	assistance from the Fund, and any other rules necessary to implement
19	Part 16 of Chapter 143B."
20	Sec. 4. This act becomes effective August 1, 1995, and applies to offenses
21	committed or causes of action arising on or after that date.